
Manufacturers Worldwide Choose Eagle's Automated Data Collection Solution
Available in On Premise, Cloud or Blended Deployment

Case Study



About the Company

Vention Medical is a global integrated solutions partner with more than 30 years of experience in design, engineering and manufacturing of complex medical devices and components. Vention Medical specializes in components and services used in interventional and minimally invasive surgical products including catheters, balloons, extrusions, polyimide and composite tubing, heat shrink tubing, braid-reinforced shafts, cleanroom injection molding, and finished device assembly and packaging.

The Challenge

Vention Medical has grown by acquiring plants and companies around the world. However, that growth had to be carefully managed if the company was to meet the quality standards and strict regulations that are a part of the life science industry.

Vention's corporate philosophy is standardization of technology, business processes and transactions at all sites worldwide. That approach has been a key component of the company's successful and carefully managed growth.

Why Eagle?

Eagle's 20+ years of experience as QAD's strategic partner for automated data collection made the choice an easy one. The capabilities Vention required, from its earliest sites to its most recent implementations, were "business as usual" for Eagle. Including:

- Fault-proof accuracy
- Real-time access to information throughout the organization
- Support for traceability requirements

- Ability to label and control product accurately
- And most important, Eagle's proven ability to ensure the highest level of accuracy in a tightly regulated environment with high-velocity inventory.

Vention also valued Eagle's global presence and the years of Eagle experience in lean environments.

Putting Eagle to Work

Starting with the Medtech site in New Jersey, the company rolled out Eagle and QAD to new sites in Costa Rica and Puerto Rico quickly and easily. When Medtech became Vention, they used these early sites – and their commitment to standardization, as a model.

This approach provided significant benefits, including:

- Speed of implementation
- Ease of training
- Use of common business practices.

In addition to the benefits derived from standard functionality, Vention remarked upon:

- Mobile label printing at the source of the transaction
- Work Order Picking capability, allowing them to pull product quickly for several transactions.

Results and Benefits

Vention deploys Eagle functionality across its entire operation, making particularly good use of Inventory Management, Warehouse Management and Work Order Management. According to Anant Gohil, Business Applications Manager, "Eagle's Automated Data Collection solution is a very important piece for the business to function properly and do the kind of work we do. It puts to rest all the 'madness' that comes along with not having real time information."

Bill Paone, Executive VP of Sales and Marketing at Eagle, is delighted to see the results that Vention Medical has achieved. *"We have had the opportunity to watch Vention use standardization of technology, processes and transactions to move quickly and effectively toward their growth goals. Knowing the tough regulatory environment that companies in the Life Science industry face, we are pleased to provide the necessary functionality to ensure inventory accuracy and real-time information, enabling our customers to focus on the products they are bringing to market. Accomplishing that is a source of pride in the work we do and the solution we have offered to 800+ customers around the world."*

About Eagle

Eagle Consulting & Development is the leading provider of portable wireless technology solutions for users of QAD Enterprise Applications worldwide. Eagle's product, RF Express™ for QAD Enterprise Applications, provides functionality for fault-proof, real-time automated data collection and bar coding at the single site or multinational level enabling manufacturers to achieve their data accuracy, inventory accuracy, labor cost and efficiency goals. Over 800 QAD customers at 3,000+ sites around the world have chosen Eagle to meet their automated data collection needs.

RF Express™ for QAD Enterprise Applications is available for on premise, cloud or blended deployment.

For more information, visit www.eaglecondev.com or contact Bill Paone at +1.973-838-5006 ext 119. RF Express™ for QAD Enterprise Applications is a trademark of Eagle Consulting & Development.